



THE MOMBASA POLYTECHNIC UNIVERSITY COLLEGE

(A Constituent College of JKUAT)

(A Centre of Excellence)

Faculty of Engineering & Technology

DEPARTMENT OF BUILDING & CIVIL ENGINEERING

CERTIFICATE IN CONSTRUCTION TECHNICIAN PART I

BLC 1102: ENTREPRENEURSHIP AND PROJECT

END OF SEMESTER EXAMINATION

SERIES: AUGUST 2012

TIME: 2 HOURS

Instructions to Candidates:

You should have the following for this examination

- *Answer Booklet*

This paper consist of **FIVE** questions in **TWO** sections **A & B**

Answer question **ONE (COMPULSORY)** and any other **TWO** questions
Maximum marks for each part of a question are as shown
This paper consists of **TWO** printed pages
SECTION A (Compulsory)

Question One (30 marks)

- a) (i) Define the term Skill (2 marks)
(ii) Name and explain the main types of skills for a successful Entrepreneur, giving examples of each. (8 marks)
- b) What is the role of an entrepreneur in business? (10 marks)
- c) Define the following terms: (6 marks)
i) Business opportunity
ii) Entrepreneurship
iii) Market
- d) What are the main reasons for wanting to start a business? (4 marks)

SECTION B (Answer TWO questions)

Question Two (20 marks)

- a) State the advantages and disadvantages of being self-employed. (10 marks)
- b) Explain the contributions of entrepreneurship to National development. (10 marks)

Question Three (20 marks)

- a) Name and explain the ways of generating business ideas. (10 marks)
- b) Outline the major components of an employment contract. (10 marks)

Question Four (20 marks)

- a) Outline the criteria for selecting appropriate source of finance. (5 marks)
- b) Explain the process of decision making. (10 marks)
- c) Identify and explain **TWO** types of entrepreneurs. (5 marks)

Question Five (20 marks)

- a) What are the characteristics of a successful entrepreneur? (10 marks)
- b) Outline **THREE** reasons for matching skills and resources to changing technology. (10 marks)