



TECHNICAL UNIVERSITY OF MOMBASA

Faculty of Business & Social Studies

DEPARTMENT OF LIBERAL STUDIES & COMMUNITY DEVELOPMENT

UNIVERSITY EXAMINATION FOR DEGREE OF BACHELOR
OF SCIENCE IN DEVELOPMENT STUDIES
(BSDS SEPT 13 Y1S1)

BDS 4101: INTRODUCTION TO PSYCHOLOGY

END OF SEMESTER EXAMINATIONS

SERIES: DECEMBER, 2013

TIME: 2 HOURS

INSTRUCTIONS TO CANDIDATES:

SECTION A - Answer **ALL** questions.

SECTION B - Answer any **TWO** Questions

This paper consists of **2 printed** pages

SECTION A: COMPULSORY

QUESTION 1

(a) Using examples explain **TWO** benefits of studying psychology. **(4 marks)**

(b) Distinguish between primary and secondary motives, giving an example in each case **(6 marks)**

(c) Explain the fact that human beings are a product of heredity and environment. **(4 marks)**

(d) Explain **THREE** conditions necessary to make punishment effective **(6 marks)**

(e) Explain **TWO** factors that influence perception giving appropriate examples. **(4 marks)**

(f) Describe how the following anomalies develop and give an example of each:-

(i) Antosomal trisomy

(ii) Mosaic **(6 marks)**

SECTION B: Answer ONLY TWO questions from this section

QUESTION 2

- (a) (i) Define the term ‘learning’ **(2 marks)**
(ii) Describe any **THREE** reinforcement schedules and comment on their effect on human behavior. **(9 marks)**
- (b) Using clear examples, discuss **THREE** perceptual constancies and explain how they help organize stimuli **(9 marks)**

QUESTION 3

- (a) Distinguish between neurosis and psychosis showing how each affects behavior. **(5 marks)**
(b) By use of examples, discuss **FIVE** categories of neurosis and their symptoms. **(15 marks)**

QUESTION 4

- (a) Discuss the Nature and Nurture controversies, using the illustration of twin studies. **(10 marks)**
(b) (i) Define the concept “defense mechanism?” **(2 marks)**
(ii) Describe **TWO** short term and **TWO** long term defense mechanisms. **(8 marks)**

QUESTION FIVE

Using the Maslow Hierarchy of needs, explain the human needs as a motivation for behavior among college students. **(20 marks)**