



THE MOMBASA POLYTECHNIC UNIVERSITY COLLEGE

(A Constituent College of Jkuat)

Faculty of Engineering and Technology

**DEPARTMENT OF COMPUTER SCIENCE & INFORMATION
TECHNOLOGY**

**CERTIFICATE IN COMPUTER MAINTENANCE & NETWORK TECHNOLOGY
(CMNT 10A)**

EIT 1119 : ENTREPRENUERSHIP & SELF EMPLOYMENT

END OF SEMESTER EXAMINATIONS

SERIES: AUGUST/SEPTEMBER 2011

TIME: 2 HOURS

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Instructions to Candidates:

You should have the following for this examination

- *Answer booklet*

Answer question **ONE (COMPULSORY)** in section **A** and any other **TWO** questions from section **B**

Maximum marks for each part of a question are as shown

This paper consists of **TWO** printed pages

SECTION A (30 marks)

Question 1 (Compulsory)

Sessional paper number 1 of 1986 recognized and defined the small enterprises and created small enterprise units in government Ministries of Planning and National Development and that of Industry

- a) Explain **FIVE** contributions of Entrepreneurs to National Development (10 marks)
- b) Outline **FIVE** benefits of entrepreneurship (10 marks)
- c) Explain how the entrepreneurial quality of opportunity seeking can help an entrepreneur to succeed in self employment.

SECTION A (40 marks)

Question 2 (20 marks)

- a) Explain **FIVE** requirements an entrepreneur should consider before entering into business (10 marks)
- b) Outline ways which an entrepreneur can employ to acquire the above requirement (10 marks)

Question 3 (20 marks)

There are many sources of business ideas that entrepreneurs consult to get business ideas.

- a) Highlight **FIVE** of the above sources (10 marks)
- b) Explain **FIVE** ways of generating business ideas (10 marks)

Question 4 (20 marks)

Success of a business is mostly influenced by its location

- a) Explain **FIVE** ways of gathering information about choosing a business location (10 marks)
- b) Outline **FIVE** factors to consider when identifying potential business opportunities in area (10 marks)

Question 5 (20 marks)

The government of Kenya has established many initiatives to promote entrepreneurship in Kenya.

Explain **FIVE** of the these initiatives (20 marks)