



TECHNICAL UNIVERSITY OF MOMBASA

Faculty of Business & Social Studies

DEPARTMENT OF HOSPITALITY & TOURISM

CERTIFICATE IN CATERING AND ACCOMMODATION

(CCA J12)

BHC 1202: FOOD & BEVERAGE SERVICE & SALES THEORY

END OF SEMESTER EXAMINATIONS

SERIES: APRIL 2013

TIME: 2 HOURS

INSTRUCTIONS:

- This paper consists of Sections **A** and **B**.
- Section **A** is **Compulsory**. Answer any **TWO** questions in Section **B**.
- Mobile phones are not allowed into the examination room.
- Cheating leads to disqualification.
- ***This paper consists of Three printed pages.***

SECTION A (Compulsory) 30 Marks

QUESTION 1

- a) Explain the meaning of the following terms:
- i) Wine (2 marks)
 - ii) Boston shaker (2 marks)
 - iii) Breakfast (2 marks)
 - iv) Colour wheel (2 marks)
 - v) Aperitif (2 marks)
- b) State any **FIVE** basic shapes of floral arrangement that may be used in the process of decorating a room. (5 marks)
- c) Explain the **THREE** main types of breakfast served in large hotels. Give examples of provisions in each case. (15 marks)

SECTION B (Answer any TWO questions) 40 Marks

QUESTION 2

- a) Explain **TEN** points a barman should put into consideration when making a guest's cocktail. (10 marks)
- b) Explain any **FIVE** documents used in the control of beverage in large establishments. (10 marks)

QUESTION 3

- a) Identify the appropriate bases for the following spirits:
- i) Vodka (1 mark)
 - ii) Brandy (1 mark)
 - iii) Rum (1 mark)
 - iv) Tequila (1 mark)
- b) During a service session, Mary who is a 1st year student had a question on presentation and service of a bottle of local white wine to a guest. Having been approached with the challenge, Outline her demonstration. (16 marks)

QUESTION 4

- a) Explain the **FOUR** main types of whisky available in a first-class bar. (10 marks)
- b) With the aid of a well labeled chart, outline the organization of a bar department of a large hotel. (10 marks)

QUESTION 5

- a) Differentiate between:
- i) Red wine and Rosé wine

- ii) Warm and cool colours
- iii) Tint and shade
- iv) Whisky and whiskey

(8 marks)

b) Explain the **THREE** main groups into which colours are classified.

(12 marks)