



TECHNICAL UNIVERSITY OF MOMBASA

School of Humanities and Social Sciences

Department of HOSPITALITY & Tourism MANAGEMENT

UNIVERSITY EXAMINATION FOR THE: DIPLOMA IN CATERING AND ACCOMMODATION MANAGEMENT (DCAM S23)

HHC 2210: PROCUREMENT FOR THE HOSPITALITY INDUSTRY
SUP/SPEC EXAMINATION

SERIES: JULY 2025

TIME: 2 HOURS

DATE: Pick Date Jul 25

Instructions to Candidates

You should have the following for this examination

-Answer Booklet, examination pass and student ID

This paper consists of **FIVE** questions. Attempt question ONE (Compulsory) and any other TWO questions.

Do not write on the question paper.

SECTION A (Answer all the questions)

30 POINTS

QUESTION ONE

- a) Discuss and identify FIVE selection factors of a non alcoholic beverage(10marks)
- b) Identify ten purchasing responsibilities(10marks)
- c) Define the following
 - i. expedite(2marks)
 - ii. purchase specification(2marks)
 - iii. co op buying(2marks)
 - iv. standing order(2marks)
 - v. job specification(2marks)

SECTION B (Answer only TWO questions)

QUESTION TWO

- a) Discuss five security problems experienced in food and beverage purchasing(10marks)
- b) Identify and explain the four bill paying procedure (10marks)

QUESTION THREE

- a) Identify and explain eight types of information included on the specifications (10marks)
- b) Identify four major entities who decide what to include on the specifications (4marks)

QUESTION FOUR

- a) Identify and explain four major types of discounts experienced by buyers in hospitality sector(8marks)
- b) Identify twelve problems buyers encounter while working to attain their objectives(12marks)

QUESTION FIVE

- a) Using a diagram explain a general distribution system as use in catering establishments(12marks)
- b) Identify and explain four types of intermediaries(8marks)