



TECHNICAL UNIVERSITY OF MOMBASA

School of Humanities and Social Sciences

Department of HOSPITALITY & Tourism MANAGEMENT

UNIVERSITY EXAMINATION FOR THE:

DIPLOMA IN CATERING AND ACCOMMODATION MANAGEMENT

(DCAM M23)

UNIT CODE: HHC 2210: UNIT NAME: PROCUREMENT FOR HOTEL AND

HOSPITALITY INDUSTRY

END OF SEMESTER EXAMINATION

SERIES: MARCH 2025

TIME: 2 HOURS

DATE: ~~Pick Date~~ Mar 2025

Instructions to Candidates

You should have the following for this examination

-Answer Booklet, examination pass and student ID

This paper consists of FIVE questions. Attempt question ONE (Compulsory) and any other TWO questions.

Do not write on the question paper.

SECTION A (Answer Question one and any other two questions)

30 POINTS

QUESTION ONE

(a) Discuss five advantages of applying the principles of procurement. (10mks)

(b) Describe five steps that should be followed when making a procurement decisions in an organization

(10mks)

c) Discuss Five reasons why organizations engage in due diligent procurement processes. (10mks)

SECTION B (Answer only TWO questions)

40 POINTS

QUESTION TWO

(a) Discuss five indicators of effective procurement management in an organization

(10mks)

(b) Explain five contributions of the contingency approach to modern procurement management practice

(10mks)

QUESTION THREE

(a) Explain Five activities carried out while planning for procurement in an organization (10mks)

(b) Discuss Five qualities of an effective procurement Manager (10mks)

QUESTION FOUR

(a) Explain Five reasons for establishing salary scales for employees in an organization (10mks)

(b) Discuss Five internal factors to an organization that an effective procurement Manager should put into consideration on day to day procurement Management of an organization (10mks)

QUESTION FIVE

(a) Discuss Five issues that a receiving clerk of an organization would be looking at while receiving perishable goods in an organization (10mks)

(b) Explain Five reasons that may make it necessary for organizations to establish control mechanisms in their procurement activities (10 marks)