



TECHNICAL UNIVERSITY OF MOMBASA

School of Business

Department of Business Administration

SPECIAL / SUPPLEMENTRY UNIVERSITY EXAMINATION

FOR:

DIPLOMA IN BUSINESS MANAGEMENT

DIPLOMA IN ACCOUNTANCY

DIPLOMA IN PROCUREMENT MANAGEMENT

DIPLOMA IN HUMAN RESOURCE MANAGEMENT

BMG 2104: MANAGEMENT PRACTICE

SERIES: NOVEMBER 2025

TIME: 2HOURS

DATE: Pick Date Nov 2025

Instructions to Candidates

You should have the following for this examination

-Answer Booklet, examination pass and student ID

This paper consists of five questions. Attempt question ONE (Compulsory) and any other TWO questions.

Do not write on the question paper.

Question One – (30 Marks)

- a) Discuss the importance of management in an organization (8 marks)
- b) Explain five reasons why people may resist control systems in an organisation. (10 marks)
- c) Planning is the most important task for any manager as it sets out what is to be done to reduce conflict and confusion. Describe the steps involved in planning. (12 marks)

Question Two – (20 Marks)

- a) As a function of management organising is a process. Describe the organising process. (12 marks)

b) Delegation is the passing of responsibility from the upper-level management to a lower one. Discuss the need for such delegation (8 marks)

Question Three – (20 Marks)

a) Skills are the various talents managers need to perform their roles effectively. Discuss the various categories of skills (10 marks)

b) For a manager to be successful he/she needs to portray some characteristics. Discuss these characteristics/traits (10 marks)

Question Four – (20 Marks)

Fredrick Taylor is referred to as ‘The father of scientific management’ while Fayol is “The father of administrative theory of management”. Explain using their underlying principles. (20 marks)

Question Five – (20 Marks)

a) Managerial roles approach was developed by Professor Mintzberg. Discuss the main features of managerial roles approach. (10 marks)

b) In a functional structure a department is named according to the function it executes. Explain five advantages of a functional organisational structure. (10 marks)