



TECHNICAL UNIVERSITY OF MOMBASA

SCHOOL OF BUSINESS

DEPARTMENT OF MANAGEMENT SCIENCE

UNIVERSITY EXAMINATION FOR:

DIPLOMA IN LOGISTICS AND TRANSPORT MANAGEMENT (Y₂ S₂)

BLT 2208: ADVANCED PROCUREMENT

END OF SEMESTER EXAMINATION

SERIES:AUGUST2019

TIME:2HOURS

DATE:Pick DateAug2019

Instructions to Candidates

You should have the following for this examination

-*Answer Booklet, examination pass and student ID*

This paper consists of Choose No questions. Attemptquestion ONE (Compulsory) and any other TWO questions.

Do not write on the question paper.

SECTION A: COMPULSORY

QUAESTION ONE 30 MARKS

(a) Define public procurement and state four objective of public procurement.

(10 MARKS)

(b) Procurement planning is the process of deciding what to buy, when and from what source.

Highlight five importance of procurement planning

(10 MARKS)

(c) Procurement is guided by a set of rules and principles to ensure efficiency and effectiveness in procurement activities. Discuss FIVE principles of procurement.

(10MARKS)

SECTION B: ATTEMPT ANY TWO QUESTIONS- (40 MARKS)

QUESTION TWO (20 MARKS)

a) Briefly describe procurement cycle.

(10 MARKS)

b) Define quality from the perspective of procurement and explain any four determinants of quality between the buyer and the supplier

(10 MARKS)

QUESTION THREE (20 MARKS)

(b) You can find suppliers through a variety of channels. Discuss any Five sources of a supplier
(10MARKS)

(b) Explain five reasons as to why a public entity can decide to adopt Direct Procurement as a method of procurement.
(10 MARKS)

QUESTION FOUR (20MARKS)

a) Disposing of non value adding asset regularly and consistently helps very much in Improving efficiency of stores function. Describe the process of disposal.

(12ARKS)

b) Boundaries are shrinking and disappearing, and what's becoming apparent is that global purchasing and domestic purchasing are flowing, blending, and converging into one stream. Discuss four drivers of international purchasing.

(8 MARKS)

QUESTION FIVE (20 MARKS)

a) According to the PPADA 2015, a person maybe debarred from participating in procurement or asset disposal proceedings. Explain Five reasons as to why this may happen.

(10 MARKS)

b) Procurement negotiation is a communication process in which buyer and supplier with conflicting requirements reach an agreement of mutual interest. Briefly describe negotiation process

(10 MARKS)