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# TECHNICAL UNIVERSITY OF MOMBASA

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## SCHOOL OF BUSINESS

### *Department of Management Science*

DEPARTMENT OF BUSINESS STUDIES

END OF SEMESTER EXAMS FOR BACHELOR OF COMMERCE & BACHELOR OF BUSINESS  
ADMINISTRATION

### **BPC 4304: PUBLIC PROCUREMENT MANAGEMENT**

**CLASS:** BCOM YEAR THREE SEMESTER ONE

BBA YEAR THREE SEMESTER ONE

AUGUST 2019

**TIME:** 2 HOURS

### **INSTRUCTIONS:**

- Answer question **ONE (Compulsory)** and any other **TWO** questions.
- Marks are allocated and the end of each question

*This paper consists of THREE printed pages.*

### **QUESTION ONE (30 MARKS)**

a) Explain the meaning of the following concepts:

- (i) Public Procurement (2 marks)
- (ii) Professional (2 marks)
- (iii) Bidder (2 marks)
- (iv) Tender Evaluation (2 Marks)

b) Explain any FOUR objectives of Public Procurement in Kenya (4 Marks)

c) Examine the principles guiding the Public procurement practice in Kenya (4 Marks)

d) Describe the legal framework for Public Procurement in Kenya (4 Marks)

e) Evaluate the challenges facing Public Professionals in active practice in Kenya (5 Marks)

f) Discuss the roles of the Public Procurement Regulatory Authority in the administration of Public Procurement in Kenya (5 Marks)

### **QUESTION TWO (20 MARKS)**

a) Distinguish between:

- (i) Request for Quotation and Request for Proposal (5 Marks)
- (ii) Restricted Tendering and Two-Stage Tendering (5 Marks)

b) Analyze the justification for the use of Open Tendering by a majority of public entities

(10 Marks)

### **QUESTION THREE (20 MARKS)**

Briefly discuss the following Public Procurement Methods

- (i) Direct Procurement (5 marks)
- (ii) Electronic Reverse Auction (5 Marks)
- (iii) Low-Value Procurement (5 Marks)
- (iv) Open Tendering (5 Marks)

**QUESTION FOUR (20 MARKS)**

“The Public Procurement practice in Kenya has evolved from a very crude system which was characterized by various challenges to the modern system currently in place.”

Trace and describe the significant developments that have taken place over time to reach the current system of Public Procurement in Kenya today (20 Marks)

**QUESTION FIVE (20 MARKS)**

A newly established public entity is considering strict compliance with the procurement legal framework in its procurement processes. You have been invited as an expert to advice in this task. Write the draft presentation you are likely to adopt in this regard. (20 Marks)

***“WISHING YOU THE BEST OF LUCK”***