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## TECHNICAL UNIVERSITY OF MOMBASA

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SCHOOL OF BUSINESS  
DEPARTMENT OF BUSINESS ADMINISTRATION  
UNIVERSITY EXAMINATION FOR:  
DSSO  
BPC 2206: PRINCIPLES AND PRACTICE OF PROCUREMENT

END OF SEMESTER EXAMINATION  
**SERIES: AUGUST 2019**  
**TIME: 2 HOURS**  
**DATE: AUGUST, 2019**

### Instructions to Candidates

You should have the following for this examination

*-Answer Booklet, examination pass and student ID*

This paper consists of **FIVE** questions. Attempt question ONE (Compulsory) and any other TWO questions.

**Do not write on the question paper.**

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### QUESTION ONE

- a) Explain the **FIVE objectives** that should be achieved by the procurement staff working in the procurement department **(10 marks)**
- b) Highlight any **FIVE activities/operations** that should be done in collaboration between **procurement** and **stores** department **(10 marks)**
- c) Outline the **FIVE activities** that should be known and done in **expediting/ clearing** pending purchases with selected suppliers **(10 marks)**

### QUESTION TWO

- a) Explain the **Five disadvantages** of **tendering** as a procurement approach used to contact selected suppliers through mass media **(10 marks)**
- b) Highlight any **FIVE advantages** of **procurement policy manuals** **(10 marks)**

### QUESTION THREE

- a) Discuss the **FIVE activities** in the **sampling procedure** meant for checking many similar items/ goods **(10 marks)**
- b) Outline any **FIVE advantages** of **work-in-progress inspection** that checks goods before, during and after every production process **(10 marks)**

#### **QUESTION FOUR**

- a) Explain any **SIX** essentials that should be known and done to ensure **success** in good global sourcing processes **(10 marks)**
- b) Explain the **FOUR free on Board (FOB) legal contractual obligations** of exporters and importers in global sourcing **(10 marks)**

#### **QUESTION FIVE**

- a) Highlight any **FIVE difficulties/ problems** likely to be met and solved in global sourcing **(10 marks)**
- b) State any **FIVE duties/ responsibilities** of assistant procurement officers who work in procurement department in an organization **(10 marks)**