



TECHNICAL UNIVERSITY OF MOMBASA

SCHOOL OF BUSINESS

DEPARTMENT OF MANAGEMENT SCIENCE

UNIVERSITY EXAMINATION FOR:

DIPLOMA IN PROCUREMENT AND MATERIALS MANAGEMENT

BPC 2102: PRINCIPLES OF PROCUREMENT

END OF SEMESTER EXAMINATION

SERIES: AUGUST 2019

TIME: 2 HOURS

DATE: Pick Date Select Month Pick Year

Instructions to Candidates

You should have the following for this examination

-Answer Booklet, examination pass and student ID

This paper consists of **FIVE** questions. Attempt question ONE (Compulsory) and any other TWO questions.

Do not write on the question paper.

Question ONE

- a) Discuss any five objectives of the procurement department in an organization (10mks)
- b) A procurement manager plays quite a number of roles and responsibilities in procurement administration. Explain five such roles and responsibilities (10mks)
- c) Explain the merits of centralization of purchasing (10mks)

Question TWO

- a) Explain any five benefits of quality control in purchasing (10mks)
- b) Describe the benefits of specification in procurement (10mks)

Question THREE

- a) Discuss any five characteristics of a good supplier (10mks)
- b) Explain five characteristics of capital purchases (10mks)

Question FOUR

- a) Discuss five importance of negotiation in procurement (10mks)
- b) Explain five measures of eradicating unethical practices in purchasing (10mks)

Question FIVE

- a) Discuss the considerations that might influence an organization to hold stock (10mks)
- b) Highlight the benefits of variety reduction to an organization (10mks)