TECHNICAL UNIVERSITY OF MOMBASA

# SCHOOL OF HUMANITIES AND SOCIAL SCIENCES <br> DEPARTMENT OF HOSPITALITY \& TOURISM MANAGEMENT <br> UNIVERSITY EXAMINATION FOR THE: <br> DIPLOMA IN HOTEL AND INSTITUTIONAL MANAGEMENT <br> (DHIMM18) <br> <br> BHC 2212: FOOD AND BEVERAGE CONTROL 11 <br> <br> BHC 2212: FOOD AND BEVERAGE CONTROL 11 <br> END OF SEMESTER EXAMINATION <br> SERIES: AUGUST 2019 <br> TIME: 2 HOURS 

## Instructions to Candidates

You should have the following for this examination
-Answer Booklet, examination pass and student ID
This paper consists of questions. Attempt.
Do not write on the question paper.

## SECTION A (Answer all the questions) 30 POINTS

## QUESTION ONE

A) Define the following terms as used in food and beverage control

| i.Edible portion (EP). | 2 MARKS |
| :--- | :---: |
| ii.A job specification | 2 Marks |
| iii.Sales mix | 2 marks |
| ivContribution margin | 2 marks |

B.Use the data provided below to CALCULATE THE GUEST INCREASE ESTIMATES AND THE

GUEST COUNT FORECAST for Rocks pizza pub
Rock's Pizza Pub

| Month | Guests | \% Increase | Guest Increase | guest count |
| :--- | :---: | :---: | :---: | ---: |
|  | last year | estimates | estimates | forecast |
| January | 12,620 | $6.1 \%$ | - | - |
| February | 13,120 | $6.1 \%$ | - | - |
| March | 13,241 | $6.1 \%$ | - | - |
| First-Quarter | 38,981 | $6.1 \%$ | - | - |

total
C.Discuss the storage of Beverage Products

12marks

## SECTION B (Answer only TWO questions)

QUESTION TWO
A. Jay operates a medium sized restaurant in Kilifi. Her current standard recipe makes 50 portions and today she want to make 125 portions using the same recipe. Help Jay to calculate:
I. Recipe the conversion factor.
ii. The new amount of ingredients A and B . 6marks Ingredient Original Amount Conversion Factor New Amount

A 4 lb .

B 1 qt.
C $\quad 11 / 2 \mathrm{~T}$
B. Outline six Special Pricing Situations

## 2 marks

## QUESTION THREE

i.State the difference between a credit card and adebit card.
ii.Discuss the credit card and debit card verification process

2marks
18marks

## QUESTION FOUR

(A) Using the data provided below,calculate the variance and the variance percentage for Rock pizza hub. 8marks

|  | Rock's Pizza Pub |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
| MONTH | Sales This YEAR | Sales Last YEAR | Variance | Variance PERCENTAGE |
| October | 75,000 | 72,500 | - | - |
| November | 64,250 | 60,000 | - | - |
| December | 57,500 | 50,500 | - | - |
| Fourth-Quarter |  |  |  |  |
| Total | 196,750 | 183,000 | - | - |

(B) OUTLINE six factors can cause major differences in the labor cost percentage from one hospitality industry enterprise to another.

12marks

## QUESTION FIVE

Joshua operates a small restaurant in mombasa town.The following information was obtained from his books of accounts.You are required to prepare an income statement for the year ended 31st Dec 2018 (20marks)
Food sales$1,891,011$
Beverage sales ..... 415,099
Salaries and Wages ..... 641,099
Employee Benefits ..... 99,163
Direct Operating Expenses ..... 122,224
Music and Entertainment ..... 2,306
Interest ..... 86,750
Marketing ..... 43,816
Utility Services ..... 73,796
Income Taxes ..... 65,068
Repairs and Maintenance ..... 34,592
Administrative and General ..... 66,877
Occupancy ..... 120,000
Depreciation ..... 41,510
Cost of Food sales ..... 712,587
Cost of Beverage sales ..... 94,550

