



TECHNICAL UNIVERSITY OF MOMBASA

SCHOOL OF HUMANITIES AND SOCIAL SCIENCES
DEPARTMENT OF HOSPITALITY & TOURISM MANAGEMENT

UNIVERSITY EXAMINATION FOR:
DIPLOMA IN CATERING AND ACCOMMODATION
MANAGEMENT (DCAM S18)

HHC 2210: PROCUREMENT FOR THE HOSPITALITY INDUSTRY
END OF SEMESTER EXAMINATION

SERIES: AUGUST 2019

TIME: 2 HOURS

Instructions to Candidates

You should have the following for this examination

-Answer Booklet, examination pass and student ID

This paper consists of **FIVE** questions. Attempt question one and any other two questions.

Do not write on the question paper.

SECTION ONE (Answer all Questions)

QUESTION ONE

- a). Define the term purchasing (2 marks)
- b). State any five (5) factors that determine what should be contained in a purchase specification (5 mks)
- c). Describe how the following standards can control food costs in the hospitality industry (9 mks)
 - i). standard recipes
 - ii). Standard yields
 - iii). Standard portions

- d). Highlight eight (8) duties of a purchasing officer. (8 mks)
- e). Highlight six (6) barriers that technology should overcome to ensure successful E-procurement for the hospitality industry (6 mks)

SECTION TWO (Answer Two Questions)

QUESTION TWO

- a). Explain four (4) factors to consider when selecting suppliers for the hospitality deliveries. (8 mks)
- b). Discuss the importance of a centralized system in the hospitality industry. (12 mks)

QUESTION THREE

- a). Highlight eight (8) security problems that may be experienced in any procurement department (8 mks)
- b.) Discuss the six principles of the right purchasing in any procurement department (12 marks)

QUESTION FOUR

- a). Briefly outline how the following procedures can be carried out within any procurement cycle setup.
- i). Ordering procedure (3 mks)
- ii). Receiving procedure (3 mks)
- iii). Storing and issuing procedure (3 mks)
- iv). Controlling procedure (3 mks)
- b). Highlight the various steps followed when making a purchase for an organization (8mks)

QUESTION FIVE

- a) Explain why it is importance to locate purchasing department at a strategic point for the hospitality users (6 marks)
- b). Discuss how E-procurement has enhanced customer satisfaction in the hospitality industry (10 marks)

c). Name four types of documents used in the purchasing procedure

(4 marks)