THE TECHNICAL UNIVERSITY OF MOMBASA SCHOOL OF BUSINESS STUDIES

DEPARTMENT OF ACCOUNTING AND FINANCE

BACHELOR OF BUSINESS ADMNISTRATION BACHELOR OF COMMERCE BACHELOR OF SCIENCE IN INFORMATION TECHNOLOGY

BFI 4102: INTRODUCTION TO MICROECONOMICS

END OF ESMESTER EXAMINATIONS

SERIES: MAY, 2016

TIME : 2 HOURS

INSTRUCTIONS:

- -This paper consists of Sections A and B
- -Section A is Compulsory. Answer any TWO questions in Section B.
- -Mobile phones are not allowed into the examination room.
- -A Scientific Calculator is allowed.
- -This Paper consists of Three printed pages.

SECTION A

| 1 a) Describe and explain the function of the "Productio | n Possibility Curve" ? | (4 marks) | | |
|--|------------------------|------------|--|--|
| b) Site FOUR reasons why we study Economics? | (4 marks) | | | |
| c) Differentiate between "Positive" and "Normative" | Economics? | (2marks) | | |
| d) Define "Effective Demand"? | (2 marks) | | | |
| e) Explain "Veblen goods" ? | (2 marks) | | | |
| f) Describe "A black market" and its causes in the theory of Demand and Supply? (2 marks) | | | | |
| g) Define i) "Price Elasticity of demand" | (2 marks) | | | |
| ii) How do you calculate (i) above. | (2 marks) | | | |
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| SECTION B | | | | |
| | | | | |
| 2 a) Differentiate between "The Short run" and "The Long Run" in the theory of the firm in Perfect | | | | |
| Competition. | (8 marks) | | | |
| b) With the aid of Diagrams explain | | | | |
| i) Normal Profits | | | | |
| ii) supernormal Profits | | | | |
| iii) Losses under Perfect Competition | (12 marks) | | | |
| 3 a) Explain the "Law of diminishing returns" | (8 marks) | | | |
| b) Describe the THREE fundamental Concepts of returns to scale | | | | |
| i) Constant | | | | |
| ii) Increasing | | | | |
| iii) Decreasing returns to scale | (12 marks) | | | |

| 4 a) Define | i) Total Utility | | | |
|---|--------------------------------|-------------------|-------------|--|
| | ii) Marginal utility | (4 Marks) | | |
| b) Highlight the "assumptions" or "axioms" which qualify an economi agent to be rational. | | | | |
| | | (8 marks) | | |
| c) Explain wi | ith Diagram the concept of "Co | nsumer Surplus" | (8 marks) | |
| | | | | |
| 5 a) Explain th | e difference between fixed and | d variable costs. | (4 marks) | |
| b) distinguis | h between average and margin | al Costs | (4 marks) | |
| c) Outline th | e main sources of internal eco | nomies of scale? | (12 marks) | |
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