TECHNICAL UNIVERSITY OF MOMBASA

# SCHOOL OF HUMANITIES AND SOCIAL SCIENCES <br> DEPARTMENT OF HOSPITALITY \& TOURISM MANAGEMENT <br> UNIVERSITY EXAMINATION FOR THE: <br> DIPLOMA IN HOTEL AND INSTITUTIONAL MANAGEMENT (DHIMS15) 

BHC 2212
UNIT NAME: FOOD AND BEVERAGE CONTROL II
END OF SEMESTER EXAMINATION
SERIES: DECEMBER 2016
TIME:2HOURS
DATE:Pick DateDECEMBER 2016

## Instructions to Candidates

You should have the following for this examination
-Answer Booklet, examination pass and student ID
This paper consists of FIVE questions. AttemptChoose instruction.
Do not write on the question paper.

## SECTION A (Answer all the questions)

30 POINTS

## QUESTION ONE

a) Define the terms below. (12 marks)
i. Revenue
ii. Expense
iii. Labour costs
iv. Profit
v. Budget
vi. Budgetary control
b) Pamela operates a school foodservice department. She feeds approximately 1,000 students per day in three different locations. She receives an average of $\$ 1.20$ in revenues per meal.
If by the middle of the year she will have served $\$ 149,800$ portions, with a food cost of $\$ 84,961$, a labour cost of $\$ 63,752$ and overhead of $\$ 31,460$
i. What is her sale volume at this time of the year? (2 marks)
ii. Calculate the food cost, labour cost and overheads percentages. (6 marks)
iii. If Pamela continues with this trend, will she be able to make an extra $\$ 5000$ on her sales above a budgeted total expense of $\$ 355,000$ ? ( 10 marks)

## SECTION B (Answer only TWO questions)

## QUESTION TWO

Discuss the importance of food and beverage volume forecasting in catering establishment. (20 marks)

## QUESTION THREE

a) Discuss the reasons for incorporating a system of standardized recipes in the kitchen. (10 marks)
b) Describe the two methods you would use when adjusting recipes for quantity (10 marks)

## QUESTION FOUR

a) Selling price is a function of much more than the product cost.State and explain other factors that significantly affect pricing. (10 marks)
b) Describe the following methods of menu pricing;
i. Product cost percentage
ii. Product contribution margin

## QUESTION FIVE

a) Outline and describe four-step process in management of payroll costs (12 marks)
b) Guests Served per Labor Hour is one of the labour productivity measures. Show how it is calculated and give the advantages and disadvantages of using it. (8 marks)

