



# TECHNICAL UNIVERSITY OF MOMBASA

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SCHOOL OF BUSINESS

DEPARTMENT OF BUSINESS ADMINISTRATION

**UNIVERSITY EXAMINATION FOR:**

BACHELOR OF COMMERCE

BACHELOR OF BUSINESS ADMINISTRATION

BMG 4101: PRINCIPLES AND PRACTICE OF MANAGEMENT

END OF SEMESTER EXAMINATION

**SERIES:DECEMBER2016**

**TIME:2HOURS**

**DATE:**Pick DateDec2016

## **Instructions to Candidates**

You should have the following for this examination

*-Answer Booklet, examination pass and student ID*

This paper consists of **FIVE** questions. Attemptquestion ONE (Compulsory) and any other TWO questions.

**Do not write on the question paper**

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## **SECTION A:**

### **QUESTION ONE**

- a) Discuss five factors that will determine the span of control in an organization. (10 marks)
- b) Describe five Henry Fayol's principles of management in classical theory. (10 marks)
- c) Explain five Strategies of Maintaining Organisational Conflicts. (10 marks)

## **SECTION B:**

### **QUESTION TWO**

- a) Describe three Types of Plans found in organizations. (10 marks)
- b) Explain five types of non financial incentives used in organizations to motivate staff. (10 marks)

### **QUESTION THREE**

- a) Describe Steps followed in Setting of Goals in an organization. (10 marks)
- b) Explain five Guidelines For Effective Delegation. (10 marks)

### **QUESTION FOUR**

- a) Highlight five advantages and five disadvantages of group decision making. (10 marks)
- b) Discuss five skills managers should have to perform their functions appropriately. (10 marks)

### **QUESTION FIVE**

- a) Discuss five importance of control in management. (10 marks)
- b) Explain five barriers to creativity in organizations. (10 marks)

