



TECHNICAL UNIVERSITY OF MOMBASA

SCHOOL OF BUSINESS

DEPARTMENT OF BUSINESS ADMINISTRATION

UNIVERSITY EXAMINATION FOR:

BACHELOR OF COMMERCE

BACHELOR OF BUSINESS ADMINISTRATION

BMG 4101: PRINCIPLES AND PRACTICE OF MANAGEMENT

END OF SEMESTER EXAMINATION

SERIES:DECEMBER2016

TIME:2HOURS

DATE:Pick DateDec2016

Instructions to Candidates

You should have the following for this examination

-Answer Booklet, examination pass and student ID

This paper consists of **FIVE** questions. Attemptquestion ONE (Compulsory) and any other TWO questions.

Do not write on the question paper

SECTION A:

QUESTION ONE

- a) Discuss five characteristics of successful leaders. (10 marks)
- b) Explain five reasons why an organization can fail in planning. (10 marks)
- c) Explain five functions of a manager in an organization. (10 marks)

SECTION B:

QUESTION TWO

- a) Management is both a science and an art. Support this statement. (10 marks)
- b) Discuss five skills managers should have to perform their functions appropriately. (10 marks)

QUESTION THREE

- a) Explain five barriers to effective goal setting. (10 marks)
- b) Explain how these barriers to goal setting can be overcome. (10 marks)

QUESTION FOUR

- a) Explain five principles of theory by Frederick W. Taylor and Scientific Management (10 marks)
- b) Discuss five barriers to delegation by supervisors. (10 marks)

QUESTION FIVE

- a) Discuss five Sources of Inter-Group Conflicts in places of work. (10 marks)
- b) Describe Steps followed in Setting of Goals in an organization. (10 marks)