

TECHNICAL UNIVERSITY OF MOMBASA
END OF SEMESTAR EXAMS
BMG 1102 BUSINESS MANAGEMENT
CERTIFICATE IN BUSINESS MANAGEMENT Y1S2

QUESTION ONE

- a) State and Explain **FIVE** differences between leadership and Management? (10marks)
- b) State and Explain **FIVE** functions of Management? (10 marks)
- c) Discuss **FIVE** importance of Leadership to an organization? (10 marks)

QUESTION TWO

- a) State and Explain **FIVE** issues that can derail a good decision making process? (10marks)
- b) Discuss **FIVE** positive outcomes of a conflict to an organization? (10marks)

QUESTION THREE

- a) State and Explain **FIVE** characteristics of Management? (10 marks)
- b) State and Explain **FIVE** needs of Management to an Organization? (10marks)

QUESTION FOUR

- a) Explain **FIVE** Principles of Management as advocated by F.W. Tylor? (10 marks)
- b) Discuss **FOUR** features of Scientific Management? (10marks)

QUESTION FIVE

- a) With a well labelled diagram explain Maslow's hierarchy of needs Theory? (20 marks)