



# THE MOMBASA POLYTECHNIC UNIVERSITY COLLEGE

*Faculty of Business & Social Studies*

DEPARTMENT OF MEDIA STUDIES

DIPLOMA IN GRAPHIC DESIGN II

(DGD II)

## **ENTREPRENEURSHIP**

END OF SEMESTER EXAMS

SERIES: APRIL/MAY 2010

TIME: 2½ HOURS

### **INSTRUCTIONS TO CANDIDATES**

1. The paper consists of **EIGHT** questions.
2. Answer any **FIVE** questions only.
3. All questions carry equal marks.
5. Cheating leads to disqualification.
6. Switch off mobile phone.

- Q.1 Discuss the advantages and disadvantages of self-employment. (20 marks)
- Q.2 (a) Define the term Market and a broad definition of Marketing. (2 marks)  
(b) Discuss the components of marketing for a product. (18 marks)
- Q.3 Discuss the barriers to creativity and innovation. Explain ways of managing barriers to creativity and innovation. (20 marks)
- Q.4 Discuss the environmental forces affecting a modern marketing system or any company. (20 marks)
- Q.5 (a) Highlight **TEN** attributes of entrepreneurs. (10 marks)  
(b) Discuss briefly the types of entrepreneurs as explain by Stephen Covey. (10 marks)
- Q.6 (a) Highlight the areas which are regarded as competencies of entrepreneurs. (10 marks)  
(b) Highlight/explain the advantages and disadvantages of paid employee. (10 marks)
- Q.7 Discuss the contributions of entrepreneurship to the development of Kenyan economy. (20 marks)
- Q.8 The small enterprise sector which comprises of above 90% of all enterprises in Kenya has received considerable attention because of its pervasive nature in both urban and rural areas.  
Discuss the survival of the small enterprises. (20 marks)