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**TECHNICAL UNIVERSITY OF MOMBASA**

**SCHOOL OF BUSINESS**

**DEPARTMENT OF MANAGEMENT SCIENCE**

**UNIVERSITY EXAMINATION FOR:**

**FIRST YEAR FIRST SEMESTER EXAMINATION FOR DEGREE OF MASTER OF SCIENCE IN  
PROCUREMENT AND SUPPLIES MANAGEMENT**

**BPC 5104: PROCUREMENT CONTRACTING**

**END OF SEMESTER EXAMINATION**

**SERIES: DECEMBER 2016**

**TIME: 3 HOURS**

**DATE: 8 Dec 2016**

**Instructions to Candidates**

You should have the following for this examination

*-Answer Booklet, examination pass and student ID*

This paper consists of Choose No questions. Attempt question ONE (Compulsory) and any other TWO questions.

**Answer question ONE Compulsory and any other THREE questions**

**Do not write on the question paper.**

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**Question ONE**

- a). Describe any FIVE common procurement problems and their remedies. 10 marks
- b). Explain EIGHT important reasons for maintaining properly documented supplier performance. 15 marks

**Question TWO**

Mrs. Njeri argues that time; cost and quality (TCQ) management in the attainment of client objectives towards contract administration are key elements. Justify. 25 marks

**Question THREE**

a).. Describe the eight main stages of contract management citing relevant examples. 15 marks

b). Procurement is an umbrella term that includes several core business functions it should be considered a core part of any organization's corporate strategy .Justify. 10 marks

#### **Question FOUR**

Procurement Team is a group of experts who provide a wide range of services to all project participants involved or interested in the activities relating to the purchasing of materials and supplies required for project implementation. In view of this statement, explain. 25 marks

#### **Question FIVE**

a).Describe the main Twenty responsibilities of a contract manager in any procuring entity. 25 marks