



# TECHNICAL UNIVERSITY OF MOMBASA

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SCHOOL OF BUSINESS

DEPARTMENT OF MANAGEMENT SCIENCE

**UNIVERSITY EXAMINATION FOR:**

**BACHELOR OF COMMERCE**

**(PROCUREMENT LOGISTIC AND TRANSPORT) Y3S1**

**UNIT NAME: PRINCIPLES OF PURCHASING DISTRIBUTION**

**END OF SEMESTER EXAMINATION**

**SERIES: JULY, 2017**

**TIME: 2 HOURS**

**DATE: Pick Date sept. 2017**

**Instructions to Candidates**

You should have the following for this examination

*-Answer Booklet, examination pass and student ID*

This paper consists of **FIVE** questions. Attempt question ONE (Compulsory) and any other TWO questions.

**Do not write on the question paper.**

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**QUESTION ONE**

Discuss the factors considered when using prepublication method of searching for suppliers

**(30 marks)**

**QUESTION TWO**

a. what is **market analysis**

**(5 marks)**

b. Explain the **role of supplier market analysis** in procurement

**(5 marks)**

- c. Discuss the advantages of **Quality Control** and **Quality Assurance** (10marks)

### QUESTION THREE

- a. Explain the content of request for Quotation (10 marks)
- b. Mention the **least unethical practices** likely to be found in the standard gauge railways corporation (10 marks)

### QUESTION FOUR

- a. What are the reasons for supplier Development practices (10 marks)
- b. What are the market factors considered during the prequalification assessment (10 marks)

### QUESTION FIVE

- a. Discuss how the employee of procurement Department of Technical University of Mombasa may behave to maintain **values** of Procurement (15 marks)
- b. Explain the **principles** of Total Quality management (5marks )