



TECHNICAL UNIVERSITY OF MOMBASA

SCHOOL OF BUSINESS

DEPARTMENT OF MANAGEMENT SCIENCE

UNIVERSITY EXAMINATION FOR:

DEGREE IN BUSINESS ADMINISTRATION

BPC4201: PRINCIPLES OF PURCHASING AND SUPPLIES MANAGEMENT

END OF SEMESTER EXAMINATION

SERIES: DECEMBER 2016

TIME: 2 HOURS

DATE: 21 Oct 2016

Instructions to Candidates

You should have the following for this examination

-Answer Booklet, examination pass and student ID

This paper consists of **FIVE** questions. Attempt question ONE (Compulsory) and any other TWO questions.

Do not write on the question paper.

Question ONE

a) Tender debriefing refers to disclosing of confidential information upon request by an unsuccessful tenderer. Accordingly **explain** any five advantages of tender debriefing (10marks)

(b) Purchase planning is a very critical exercise in purchasing and supplies. Accordingly evaluate **ANY FIVE** limitations of purchase planning (10marks)

(c) State and explain briefly any **FIVE** merits of single sourcing policy in an organization (10 marks)

Question TWO

(a) Choose and explain any **FIVE OBJECTIVES** of purchasing function in an organization (10marks)

(b) Critically discuss **ANY FIVE** disadvantages of specifications in purchasing (10marks)

Question THREE

- (a) Outline any **FIVE** quality assurance techniques (10marks)
- (b) Standardization aims at minimizing overall acquisition cost through optimization of the elements of stockholding and other costs. Highlight any **FIVE** advantages of standardization and variety reduction (10mks)

Question FOUR

- (a) Highlight ANY **FIVE** sources of supply information (10marks)
- (b) Discuss any **FIVE advantages** of multiple sourcing (10marks)

Question FIVE

- (a) Discuss ANY FIVE reasons for hiring storage accommodation (10marks)
- (b) Explain any five disadvantages of negotiation (10marks)