

**EXAM PAPER (B)**



**TECHNICAL UNIVERSITY OF MOMBASA**

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**SCHOOL OF BUSINESS**

**DEPARTMENT OF MANAGEMENT SCIENCE**

**UNIVERSITY EXAMINATION FOR:**

**DIPLOMA IN PROCUREMENT & MATERIALS MANAGEMENT**

**Y2 S1**

**BPC 2202:**

**END OF SEMESTER EXAMINATION**

**SERIES: DECEMBER 2016**

**TIME: 2 HOURS**

**DATE: 13 Dec 2016**

**Instructions to Candidates**

You should have the following for this examination

*-Answer Booklet, examination pass and student ID*

This paper consists of five questions. Attempt question ONE (Compulsory) and any other TWO questions.

**Do not write on the question paper.**

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**Question ONE (30 Marks)**

- a) i) Define the term “A procurement plan” **(2 mks)**
  - ii) State and explain **four (4)** reasons of preparing a procurement plan **(8 mks)**
- b) i) Define the term “Strategic planning”. **(2 mks)**
  - ii) Briefly explain the process of strategic planning. **(8 mks)**

c) i) Define the term “organization” and outline with examples any **two (2)** classifications of organization. **(4mks)**.

ii) Explain three (3) differences between Public and Private Organization. **(6 mks)**

**Question TWO (20 Marks)**

a) Briefly outline/explain the following terms. **(10 marks)**

- i. Mission Statements
- ii. Vision Statements
- iii. Organization Values
- iv. Organization objectives
- v. Organizational goals

b) Explain two (2) differences between Mission statement & Vision statements **(10 marks)**.

**Question THREE (20 Marks)**

a) Briefly outline how procurement function should relate with each of the following departments for effective discharge of its responsibilities (10 marks).

- i. Production department
- ii. Marketing department
- iii. Legal department
- iv. Finance department
- v. Human resources department

b) Highlight **five (5)** negative effects that would arise to an organization that fails to prepare a procurement plan in time. **(10 marks)**.

**Question FOUR (20 Marks)**

a) Explain **five (5)** benefits that an organization may get for having well formulated policies **(10 marks)**.

b) Define the term ‘organization structure’ and briefly state and explain any **three (3) types** of organization structure **(10 marks)**.

**Question FIVE (20 Marks)**

- a) Define the term strategic management and explain four (4) levels of strategic management.  
**(10 marks)**
  
- b) Explain any **five (5)** techniques of monitoring and evaluating a plan