



TECHNICAL UNIVERSITY OF MOMBASA

Faculty of Business & Social Studies

DEPARTMENT OF MANAGEMENT SCIENCE

BPC 1101: ELEMENTS OF STORES

EXAMS SERIES: MAY 2016.

TIME: 2 HOURS

INSTRUCTIONS TO CANDIDATES:

This paper consists of TWO sections A and B.

Answer Section A (compulsory) and any other TWO questions from Section B.

Question ONE carries 30 marks. Other questions carry 20 marks each.

Write your student number on the answer sheet provided.

Do not write on the question paper

SECTION A

QUESTION ONE

Alex & Sons Ltd is a well established retail store that deals with electronics. The stores' purchasing department is directly linked to the storage and distributions department.

- a) Explain the **FIVE** stages of the Purchase Cycle (10 marks)
- b) Identify and explain **FIVE** objectives of a purchase contract (10 Marks)
- c) Explain the significance of using Just-in-Time (JIT) as a way of stock control. (10 Marks)

SECTION B

QUESTION TWO

Qualitative factor rating method of comparison is a means of assigning quantitative values to all the factors used to determine the location of a warehouse.

- a. Give a **step-by-step** Procedure used for the for qualitative factor rating method (10 marks)
- b. List and briefly explain **FIVE** factors affecting the number of storage facilities a firm may consider (10marks)

QUESTION THREE

- a) Keeping little or no stock and negotiating with suppliers to deliver stock as you need is important to some retails stores. List and explain advantages and disadvantages of using this mode of stock control (12 Marks)
- b) Using RFID tagging for stock control offers several advantages over other methods such as barcodes. Explain **FOUR** advantages of using this form of stock monitoring system. (8Marks)

QUESTION FOUR

- a) State and Explain **FIVE** Functions that should be performed by recordkeeping systems. (10 Marks)
- b) Explain **FIVE** characteristics of a good recordkeeping system. (10 Marks)

QUESTION FIVE

- a) List and briefly explain **FIVE** types of Stores Layouts (10 Marks)
- b) Discuss any **FIVE** factors affecting choice of location of a retail store. (10marks)