

**TECHNICAL UNIVERSITY OF MOMBASA**  
**END OF SEMESTAR EXAMS**  
**BMG 1102 BUSINESS MANAGEMENT**  
**CERTIFICATE IN BUSINESS MANAGEMENT Y1S2**

**QUESTION ONE**

- a) State and Explain **FIVE** differences between leadership and Management? (10marks)
- b) State and Explain **FIVE** functions of Management? (10 marks)
- c) Discuss **FIVE** importance of Leadership to an organization? (10 marks)

**QUESTION TWO**

- a) State and Explain **FIVE** issues that can derail a good decision making process? (10marks)
- b) Discuss **FIVE** positive outcomes of a conflict to an organization? (10marks)

**QUESTION THREE**

- a) State and Explain **FIVE** characteristics of Management? (10 marks)
- b) State and Explain **FIVE** needs of Management to an Organization? (10marks)

**QUESTION FOUR**

- a) Explain **FIVE** Principles of Management as advocated by F.W. Tylor? (10 marks)
- b) Discuss **FOUR** features of Scientific Management? (10marks)

**QUESTION FIVE**

- a) With a well labelled diagram explain Maslow's hierarchy of needs Theory? (20 marks)