



TECHNICAL UNIVERSITY OF MOMBASA
Faculty of Business & Social Studies
DEPARTMENT OF BUSINESS STUDIES

UNIVERSITY EXAMINATIONS FOR
MASTER OF SCIENCE IN HUMAN RESOURCE MANAGEMENT
MASTERS IN BUSINESS ADMINISTRATION

BPC 5201: PROCUREMENT MANAGEMENT

END OF SEMESTER EXAMINATIONS

SERIES: APRIL 2015

TIME: 3 HOURS

INSTRUCTIONS:

- Answer question **ONE (Compulsory)** and any other **THREE** questions
- Do not write on the question paper.

This paper consists of Two printed pages

QUESTION 1

Analyze the features of

i) the characteristics and ii) principles that guide the following procurement management practices:

- a) Strategic procurement management. **(10 marks)**
- b) Tactical procurement management. **(7 marks)**
- c) Operational procurement management. **(8 marks)**

QUESTION 2

- a) Analyze at least **TWO** practices a Procurement Manager can use to re-engineer procurement management. **(15 marks)**
- b) Discuss the role of policies and standards in a procurement management process. **(10 marks)**

QUESTION 3

- a) Analyze the step-by-step stages found in the planning of a supply market analysis. **(15 marks)**
- b) Discuss the various roles of procurement market research in procurement planning. **(10 marks)**

QUESTION 4

- a) Analyze at least **TWO** procurement performance measurement and management models. **(15 marks)**
- b) Discuss the types of procurement budgets commonly found in a procurement management process. **(10 marks)**

QUESTION 5

Evaluate the contents of a comprehensive procurement plan. **(25 marks)**