



THE MOMBASA POLYTECHNIC UNIVERSITY COLLEGE

Faculty of Engineering & Technology

DEPARTMENT OF CIVIL AND BUILDING ENGINEERING

CERTIFICATE IN CONSTRUCTION TECHNICIAN I (09A)

END OF FINAL EXAMINATIONS

APRIL/MAY 2010 SERIES

ENTREPRENEURSHIP EDUCATION

TIME: 2 HOURS

Instructions to Candidates

There are **FOUR** Questions in the paper.
Question **ONE** carries 30 Marks and is **COMPULSORY**.
You are required to choose any other **TWO** Questions.

Question ONE

- (a). Define the following terms:
- (i). Entrepreneur
 - (ii). Self-employment
 - (iii). Business
- (4 Marks)**
- (b). Outline **FOUR** different types of entrepreneurs. **(8 Marks)**
- (c). Explain any **FOUR** advantages of self-employed individuals. **(8 Marks)**
- (d). Explain the contribution that the Entrepreneurs make to National Development. **(10 Marks)**

Question TWO

- (a). Outline any **THREE** internal entrepreneurial motivators. **(6 Marks)**
- (b). Explain **FIVE** roles that the government plays in promoting small scale enterprises. **(10 Marks)**
- (c). State:
- (i). Two signs of motivation in employees.
 - (ii). Two signs of lack of motivation in employees.
- (4 Marks)**

Question THREE

- (a). Define the following:
- (i). Contract
 - (ii). Employment contract
 - (iii). Contractual agreement
- (6 Marks)**
- (b). State any **FOUR** explicit terms of an employment contract. **(4 Marks)**
- (c). Outline **FOUR** essentials of a valid contract. **(6 Marks)**
- (d). State any **FOUR** types of contracts. **(4 Marks)**

Question FOUR

- (a). Outline **FIVE** characteristics of successful entrepreneurs. **(10 Marks)**
- (b). Explain **FIVE** reasons that make second hand clothes business thrive in Kenya today despite the current economic conditions. **(10 Marks)**